

Subject Area: Sustainable Place-Making

Clients: Royal Scottish National Orchestra (RSNO)

Study: New Home : New Future – Business Case

Date: January to June 2012

Description: EKOS was commissioned by RSNO to support the development of a Full Business Case that secured commitments for relocation of the orchestra to a new purpose built facility alongside the Glasgow Royal Concert Hall.

Structured around the Five Case Business Model (Strategic, Economic, Financial, Commercial and Management), the Business Case presents the rationale for the project, the impacts and benefits that will be secured, the results of a detailed options appraisal, the commercial context for the facility, and the capital and revenue financial projections.

Outputs: Completed business case, £18m RSNO and partner funding commitments secured (RNSO, Glasgow City Council, Scottish Government, Creative Scotland and private donors), and construction of the new building (completion Summer 2014).

Download: A copy of the report can be found [here](#).
